



Facility Accreditation Consultants

The following accreditation consultants may be of assistance to BOC Facility Accreditation applicants. These consultants have demonstrated excellent knowledge of CMS Quality and Supplier Standards, in addition to BOC standards, resulting in satisfactory accreditation decisions for their clients.

***Disclaimer:** BOC offers contact information for consultants as a resource only. Any written and/or verbal agreements made are between the supplier and consultant only. The use of one of these listed consultants does not guarantee a satisfactory BOC accreditation decision.

Accreditation Champ

Brett Richey

www.accreditationchamp.com

(866) 619-4376

Accreditation Champ has a complete, turnkey manual system. All required documents are available fully written, as a convenience (250+ pages). Implementation checklists have all clients ready for the application process in less than a day. Phone support will answer all questions, now and during the inspection process.

Accreditation Champ's complete and simple system is customized based on the needs of the company. This company is available by phone and an actual person will help with any questions. Accreditation Champ can help create a stronger DMEPOS practice.

Advanced Consulting Concepts Corp

Belkis Alvarez

no website available

(305) 596-0040

Belkis Alvarez has been a consultant in DMEPOS accreditation since 2000. Her experience with the accreditation process includes being a Palmetto GBA State Advisory Council Member for DMEPOS for 8 years and a Cigna Government Services State Advisory Member for the DMEPOS Education Division for 2 years.

Belkis' services include a step by step accreditation preparation program with policies & procedures, relative documents, and supporting data collection logs. DMEPOS in-service training classes, on-site pre-inspection or survey visits, post-accredited consulting services, plans of correction, and compliance implementation for all areas of DMEPOS are also available. Direct service can be provided for the US, Virgin Islands and Puerto Rico, in both English and Spanish. Belkis has had successful accreditation preparation assistance compliance of over 400 DMEPOS companies since 2007.



AMA Quality Consulting, Inc.
Angela Austin

www.amaqualityconsulting.com
(954) 444-2961

Angela Austin is a Compliance Consultant who helps DMEPOS, Home Health and Health Care Professionals successfully obtain State and Federal licensing and accreditation. Prior to establishing her consulting business, Angela spent 15 years as a Compliance/ Performance Improvement Manger in various industries of Healthcare.

Angela understands the challenges of accreditation and a practical Performance Improvement Program. She started her consulting business in 2006 to help other organizations deal with the sometimes overwhelming prospect of starting a new business, obtaining their licensing, and seeking accreditation status while still doing the day to day tasks of business operations.

Brown & Fortunato, P.C.
Denise M. Fletcher

www.bf-law.com
(806) 345-6318

Denise M. Fletcher, Esq., has been an attorney in the Health Care Group of the Amarillo, Texas, law firm of Brown & Fortunato, P.C., since 1997. She is Board-Certified in Health Law by the Texas Board of Legal Specialization. Denise has a large national health care practice with clients throughout the United States. She represents many types of health care providers including ancillary care providers such as durable medical equipment prosthetics, orthotics, and supplies ("DMEPOS") companies, pharmacies, long-term care facilities, and home health agencies.

Denise assists clients in all areas of health care, but most frequently works on reimbursement issues, including audits and requests for overpayments, corporate compliance, HIPAA compliance, competitive bidding, accreditation preparation, supplier and provider number issues, requirements pertaining to licenses, permits, and certifications, survey certification, and licensing issues.

Brown & Fortunato, P.C., is ready to assist you with all of your business needs, including getting you ready for an accreditation survey.

Complete Business Solutions
Erin Cammarata

www.oandp-solutions.com
(978) 835-3084

Complete Business Solutions is an O&P practice management company dedicated to maximizing company profits by leveraging their 18 years' results, producing performance in the O&P marketplace.

Complete Business Solutions offers a full service hands on approach to all areas of practice management, including Accreditation.

- Policy and Procedure Manuals
- Employee Education & Training
- Employee Manuals
- Mock Accreditation Audits

Complete Business Solutions will give a peace of mind approach to all accreditation needs.



Complete Healthcare Consultants

completehealthcare.wordpress.com

Ashley Kuper

(786) 247-4625

At Complete Healthcare Consultants, Inc., the client is the top priority. The company's goal is to offer the best customer service, exceptional work product and consistency. Complete Healthcare Consultants' top Health Care Consultant, Ashley Kuper, has over 8 years of experience and has accredited over 200 companies all over the United States. Her work ethic remains detail-oriented with a strong commitment to excellence.

Complete Healthcare Consultants' comprehensive services include preparation for licensure and accreditation, post closing matters, operational solutions, compliance, policy development, quality assurance education and development. Be it assisting Healthcare Providers in operations, licensure and accreditation matters, or giving aid through a major sale or inspection, Complete Healthcare Consultants will continuously provide support.

Consultants PRN

www.consultantsprn.com

Gail Schilling

(866) 949-2776

Gail Schilling, BSN, RN, CMOF is a registered nurse with over 30 years experience and she has been the co-owner of a DME/POS business. She has over 10 years of experience in working with small DME/POS providers in developing and maintaining performance improvement plans. She has been the compliance officer of an independent DMEPOS facility as well as played an intricate part of a 10 office DMEPOS organization in developing and organizing their on-going Accreditation program. She has worked in acute care, long term care, home care, and in medical bill review areas in addition to her DME/POS experience.

Gail can effectively analyze a client's procedures and goals, and advise on an effective plan designed to develop DMEPOS Accreditation readiness for most Accreditation Organizations, giving clients the ability to meet Medicare standards and standards of the Accreditation Organization. She will help develop or maintain clients' Policies & Procedures, Corporate Compliance Policy, HIPAA Policy, Red Flag Rule and provide a Performance Improvement Plan that exceeds Medicare's Standards.

Immanuel Consulting Group

no website available

Donna Nam

(213) 254-7103

Immanuel Consulting Group is a professional health care consulting company designed to meet any and all clients' needs. The company thrives to provide detailed service, excellent quality, and continuously aims to give all clients personal attention. The company provides services in both English and Korean.

Immanuel Consulting Group has been helping medical equipment companies and pharmacies to become accredited for over a decade and the services offered are practical, no nonsense solutions that will be successful for any client. The company is dedicated to provide this service to all clients, at all times.



Michael Tracey Consulting

Michael Tracey

www.michaeltraceyconsulting.com

(920) 493-5121

Mike Tracey has over 30 years of successful HME experience to put towards home medical equipment and supply business. He has an extensive background in compliance, technology advancement, business analysis, maximizing HME software, finance, and human resources.

Mike works with you onsite, to assist your business with a number of HME-related services. He will increase efficiency and productivity, implement training for processes, and maximize profitability.

Mike began his HME career in 1974 as a Respiratory Therapy Technician. Since 1979, that experience encompassed HME leadership positions, including working as the Respiratory Care Director in Hospital for six years, a HME executive/manager for 22 years, the President of Minnesota Association for Home Medical Services for three years, a Board Member for Wisconsin Association of Medical Equipment Services for three years, a Board Member for National Association for Medical Equipment services for two years, a Chairman of NAMES House of Delegates for three years, a Chairman of NAMES Legislative Committee for three years, and an Advisory Board Member for DeVilbiss Health Care for four years.

The Mobility Consultants

Martin Szmal

www.themobilityconsultants.net

(570) 258-2317

As veterans of the DME industry, Mobility Consultants has over 35 years of experience and a diverse background (including working for Medicare) that offers a comprehensive resource for mobility reimbursement and regulatory compliance issues. Areas of expertise include:

- Medicare/Medicaid Reimbursement Issues for Mobility Products (MWCs, Scooters and PWCs - Standard and Complex Rehab.
- Regulatory and Compliance Issues including HIPAA and Stark Anti-kickback Statute.
- Coding Guidelines - PDAC Verification and Establishment of New Codes through the CMS HCPCS Work Group.
- Medicare Billing - Correct Coding, Required Documentation, Proper Billing and Compliance.
- Government and Industry Affairs
- Public Speaking and Classroom Instruction

Martin has a well-rounded working knowledge of the HME industry that comes from having worked for a provider, a Medicare contractor, a managed care network and a manufacturer. This unique combination of experience enables him to assist a variety of industry entities.



Quality Outcomes

Scott Williamson

www.qualityoutcomes.org

(800) 986-3004

Partnering with Quality Outcomes will give clients the opportunity to use a comprehensive [performance management program](#). The company's process works to build consensus and identify best practices in O&P patient care. The Quality Outcomes system meets the Centers for Medicare and Medicaid Services (CMS) performance improvement requirements for accreditation and allows an organization to be compliant with each of the deemed accrediting organization's requirements.

Quality Outcomes helps ease the difficulty sometimes associated with complying with the mandatory Medicare accreditation process. Not just guidance and recommendations, this company has experience to help maintain specific [policies and procedures](#) while ensuring clients continue to comply with accreditation requirements. Quality Outcomes can create a custom-tailored solution to a client's particular needs.

RJ Hedges & Associates

Jeff Hedges

www.rjhedges.com

(724) 357-8380

Jeff Hedges is the president of R.J. Hedges & Associates, and is "The HIPAA Guy™", a recognized leader and advocate for community pharmacies and medical supply companies. His military and business experience of taking complex federal regulations and applying them to real world applications in an easy to follow format is ideal for independent healthcare facilities.

R.J. Hedges & Associates has a dedicated staff whose mission is to provide the best and complete turnkey compliance programs. Our easy to use policy and procedure manuals and programs contain all requirements for the Medicare Quality Standards; HIPAA Compliance with the HITECH requirements; Fraud, Waste & Abuse Prevention; OSHA; Human Resources and Red Flag Rules for Identity Theft Prevention. All programs come with computer based training and program updates as the regulation changes.

R.J. Hedges & Associates' experience in Medicare accreditation is extensive with hundreds of accredited facilities across the country. In addition, Jeff speaks at numerous conventions and professional forums. Jeff is the co-author of the NCPA HIPAA Security Handbook and has written numerous articles.

Vianna Zimbel Consulting

Vianna Zimbel

www.vzimbel.com

(860) 657-9530

Vianna Zimbel Consulting provides services to Home Medical Equipment suppliers (DMEPOS). While their main goal has been to help companies through the accreditation process as easily and inexpensively as possible, they also provide products and services, such as patient education materials, survey-proven customized policy and procedure manuals, regulatory compliance guidance, and performance improvement programs to help your home care company make the most of your resources.